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Frances Katzen, founder of Douglas Elliman's The Katzen Team, shares her favorite part of the job, reveals her hottest listings right now and gives us a glimpse at the future of New York City real estate.

BY LAUREN BROCCATO

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POWER PLAYER



This luxe penthouse at Jardim Norte in Chelsea is a product of renowned architect Jay Weinfeld. The home abounds with soaring 12-foot ceilings, city and Hudson River views, and two spacious terraces. \$20 million. 127 W. 27th St., PH1A. Frances Katzen, 917.791.0862, Christine Salerno, 212.242.3270, Nicole Lohr, 917.831.4187, Holly Parker, 917.387.7288, thekatzenteam@ellie.com



PHOTO BY EVAN PRINCE PHOTOGRAPHY



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What is your favorite part of your job and why? I get to help turn a fantasy into reality for my clients. Watching them get excited about the transformation process and seeing their investment succeed on the market in real time is why I do what I do. I also get to work with incredibly interesting and inspiring people every day that I otherwise would never have crossed paths with. Being able to build those relationships is one of the most rewarding aspects of a career in real estate.

like this property. The philosophy behind the design is to bring the outside in and the inside out. You'll find four exposures, a swimming pool, a retractable glass atrium and terraces flanking nearly every room. We also just brought 140 Franklin St., PHC, to market. It's the quintessential Tribeca experience, all about location and space. The duplex has a fantastic rooftop terrace and some of the most incredible light streaming in from every room.

Any incredible listings you have right now or coming up this season? Penthouse 11A at 127 Weinfeld's Jardim is a gem. There are no other sizable penthouses in the downtown market that fully encompass the neighborhood and its natural elements

What's your take on the future of N.Y. real estate? People will always want a stake in the New York City real estate market. It's one of the best major cities to acquire and one of the most efficient markets to rebound. NYC is not just a domestic hub; it's an international one and is designed to make assets perform. ◻

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