

REAL ESTATE WEEKLY

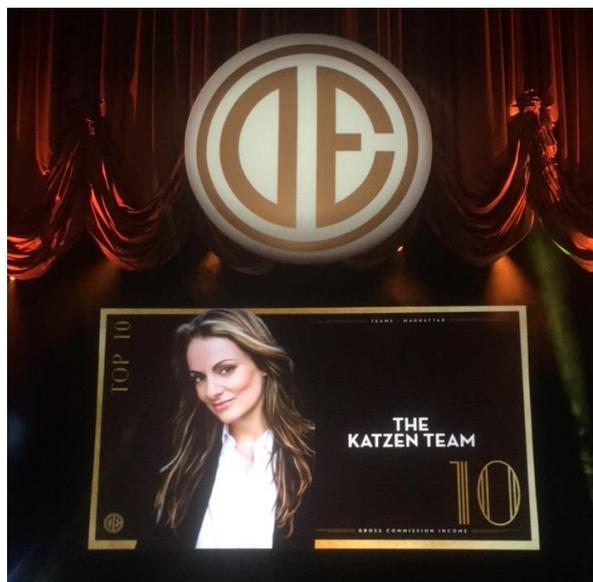
Douglas Elliman celebrates \$24B year with annual Ellies celebration

BY [REW](#) • MARCH 15, 2017

Douglas Elliman Chairman Howard M. Lorber and President and CEO Dottie Herman hosted the firm's nationwide agents and employees at its glamorous annual awards celebration – The Ellies – held at the Radio City Music Hall in New York City.

With \$24.6 billion in total sales volume nationwide in 2016, a 10 percent increase from 2015, the event celebrated the firm's growth, expansion and agents from NYC, Long Island, the Hamptons, Westchester, Connecticut, South Florida, California and Aspen.

2016 was a banner year for the firm, which was again named the number one and largest residential brokerage in Manhattan, and responsible for eight of the top ten biggest residential sales in New York City and 38,099 rentals and sales transactions this year. Elliman has held the number one position for top dollar volume in Manhattan listings since 2013.



Elliman also dominated rentals as Manhattan's largest rental brokerage with \$6 million in rental listing inventory. Additionally, the firm was named Long Island's top residential brokerage for total dollar volume and number of transactions.

Douglas Elliman also made strides in its expansion into California in 2016, and opened more offices in Florida, including the key markets of Jupiter and Bay Harbor.

“We've enjoyed an incredibly successful year as a firm and it is all due to our wonderfully talented agents and the tremendous amount of dedication and effort they continually put forth,” said Dottie Herman, President and CEO of Douglas Elliman Real Estate. “I am so proud of this company and our many achievements in 2016 and I look forward to continued growth, strength and successes this year.”

Earning the award for #1 Team by Gross Commission Income (GCI) in New York City was The Eklund/Gomes Team, led by Fredrik Eklund and John Gomes of the 26 West 17th St. office. Taking home this year's #1 Individual prize based on GCI was Lauren Muss of the 575 Madison Avenue office.

Rounding out the awards for Top Teams by GCI were The Holly Parker Team (#2), The De Niro Team (#3), The Darren Sukenik Team (#4), Janice Chang Team (#5), Sabrina Saltiel (#6), The Anderson-Ehrmann Team (#7), The Rubin Team (#8), Ann Cutbill Lenane (#9) and tied at number 10, **The Fran Katzen Team** and The Jacky Teplitzky Team.